

CURRICULUM VITAE

Kevin M. Reopel, FSA, MAAA

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PROFESSIONAL EXPERIENCE

PRESENT (Expert Witness; Consultant):

Economic Loss for Personal Injury,
Wrongful Death or Termination
Economic Value of Marital Assets
in Divorce
Analyze Insurance Policies

PREVIOUS (Insurance Company Actuary):

Massachusetts Mutual Life Insurance
Company (25 years)
Phoenix Life Insurance Company (7 years)
Vantislife Insurance Company (1½ years)
Hartford Life Insurance Company (1½ yrs)

Have been deposed and have testified as an expert witness
Priced life insurance products – Developed premium, cash value, and dividend scales
Valued and monitored actuarial reserves for fixed (non-variable) annuity contracts
Performed insurance company expense analysis for pricing and dividend purposes
Performed expense analysis on variable life and annuity investment funds and separate accounts
Designed and developed sales illustrations for life insurance
Priced, and filed with the New York State Insurance Department, compensation plans for insurance
company field agents and managers
Designed (as member of five-person design team) individual life insurance products of major insurer
Secured and negotiated reinsurance treaties for life insurance company
Developed, directed state regulatory filings of, and negotiated timely state approvals of, policy and
application forms for many life, annuity, and disability-income products
Developed, and directed SEC and NASD (now FINRA) filings of, prospectuses and other documents
for variable life and annuity products
Managed company's full-time actuarial training program (recruiting and administration, including
performance appraisals)
Throughout career, have worked extensively with insurance company attorneys and underwriters,
and with state insurance department attorneys, actuaries, and other regulators

PUBLISHED ARTICLES

“Calculating Economic Damages: In Plain English” (with David G. Pitts, FSA, MAAA), *Tennessee
Bar Journal*, April 2012, Vol. 48, No. 4

“Many values of ‘DB’ pension income in loss cases,” *Massachusetts Lawyers Weekly*, Dec. 31, 2012,
Vol. 41, Issue No. 20

“Health Care in America: A New Way Forward,” *The Actuary* (the bimonthly magazine published by
the Society of Actuaries), April/May 2013 issue, Vol. 10, Issue 2

PROFESSIONAL CREDENTIALS, MEMBERSHIPS, AND EDUCATION

Fellow, Society of Actuaries (FSA)
Member, American Academy of Actuaries (MAAA)
Member, Actuaries' Club of Hartford (Conn.) and Springfield (Mass.)
Member, Actuaries' Club of Boston
Member, National Association of Forensic Economics (NAFE)
Member, Eastern Economic Association (EEA)
Union College, Schenectady, New York